# Sarim Haque

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Toronto, Canada

#### **EDUCATION**

# Master of Business, Entrepreneurship & Technology

University of Waterloo, 2015

#### **EXPERIENCE**

### **Optimization Specialist**

Yorkville University | Toronto Film School Feb 2018 - Current

In a short period of time, I have revamped the brand's digital experience. *Responsibilities*: Maintain and manage digital assets (Websites, Marketo LPs, Forms) to support multi-million dollars ad spend, ensure correct lead attribution across various lead acquisition channels, design, build and deploy digital experiences that translate into higher conversion rate. *Wins:* I designed and built a Vue.js powered landing page that supports five different languages and caters for 700+ unique combinations of acquisition channels, programs and countries. This has enabled us to reach a broader international audience.

#### **Product Manager**

Caspy Inc Feb 2016 - Feb 2018

I wore multiple hats at the AI startup. Responsibilities: Content Strategy / Content Creation, Front End Design / Development, Creatives, Social Media Strategy, Customer Acquisition through Guerilla Marketing. Creation & Execution of Product Strategies. Wins: I built multiple apps/bots to automate lead acquisition, press outreach & social media management. This resulted in: 4 product launches, 50000+ page views without ads, a Twitter shoutout from Alexis Ohanian, Founder of Reddit, growth hack products used by 7500+ leads, 5 features in both Online and Print Media including Business Insider.

#### **IN BRIEF**

Hi, I am a Growth Marketer and Product Manager who will help you build and launch products that users love. I value simplicity, honesty and empathy.

#### **SKILLSET**

Vue.js

MEAN Stack

R Language

ASP.NET

SQL

Visual Basic Application for Excel

Tensorflow

Marketo

Mailchimp

Mixpanel

Google Analytics

Google Adwords

CSS/HTML

Adobe Photoshop

Adobe Illustrator

Adobe After Effects

Public Speaking

**Business Strategy** 

Marketing Strategy

**Technical Writing** 

**Business Writing** 

**Technical Sales** 

**Product Strategy** 

Product Design

#### **PUBLIC SPEAKING**

# How to design and build awesome products (2017)

National University of Science and Technology

#### **RECOGINATION**

### UW Grad Creates Block Facebook Chrome Extension

Waterloo Chronicle / Kitchener Post / The Record

# Sarim Haque (MBET '15) hacks growth at Caspy

University of Waterloo's Alumni Success Blog

## Highest GPA Award, 6th Semester

Bachelor of Mechanical Engineering

#### **SIDE PROJECTS**

Block Facebook Chrome

Extension

Uncover Harassers Chrome

Extension

CuratedTube.com

LadyBird Al